



DegreeDays

News from the Virginia Propane Gas Association

Are You Registered for the Summer Meeting?

Join us in sunny Virginia Beach on July 16-18 at The Marriott Virginia Beach Oceanfront for the Virginia Propane Gas Association's 2023 Summer Meeting. We have a great event planned, including a golf tournament, industry updates, and networking/meal events with clients and colleagues!

AGENDA:

Sunday, July 16

11:00 AM Golf Tournament Begins
(Virginia Beach National Golf Club)

6:00 p.m. - 7:00 p.m. Welcome Reception

Dinner on your own

Monday, July 17

7:00 a.m. Breakfast

8:00 a.m. General Session Opening

8:15 a.m. - 12:30 p.m. General Session/Committee Meetings

Lunch, Afternoon Activities, and Dinner on your own

Tuesday, July 18

7:30 a.m. Breakfast

8:30 a.m. - 12:00 p.m. General Session Cont. & Annual Membership Meeting

Lunch and Afternoon Activities on Your Own

12:00 p.m. - 2:00 p.m. VAPGA Board Meeting

2:00 p.m. - 2:30 p.m. VPREF Board Meeting

6:00 p.m. - 7:00 p.m. Reception

7 p.m. - 8 p.m. Dinner Banquet & Awards Presentation

8 p.m. - 11 p.m. Music and Dancing with Shades of Gray!

Wednesday, July 19

Check-out/Attendee Departure

Register at link to the right. The room block cutoff date has passed.

Summer Meeting



July 16–19, 2023

**Marriott Virginia
Beach Oceanfront
Virginia Beach, VA**

MORE INFO

REGISTER

Fall Meeting



October 1–3, 2023

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President's Message



It is with my distinct honor and privilege that I draft this final President's Message. Leading up to this year, many people asked how I planned to prepare for this position, not coming directly from an "operations/field" background. After ruminating on this supposed issue for many months, I decided the simplest way to handle it was to humbly ask for help from all of you when assistance was needed, trust in your expertise, and go from there. So last July, I stood before you, our membership, and outlined my three objectives for this past year: committee involvement, education, and workforce development. I stressed at that time the importance of relying on one another to step up, get involved, and be proactive in our association.

Reflecting on the past 11 months in this position, I acknowledge that not all of my goals were accomplished. Still, I believe I added another small stepping stone to our strong foundation by tackling a few agenda items successfully. I am most proud of the increased personal involvement of our newest members through our Membership Committee's rollout of the Ambassador Program.

Next month we will all convene in Virginia Beach for what promises to be one of the year's best events. It will be a time for us to reflect on all our members' contributions. Just this past month, our Governmental Affairs Committee members pounded the pavement in Washington, D.C., while Education & Safety organized a very successful bobtail rodeo. Again, that was not done by one person but by our community working together to strengthen our industry's message.

I look forward to seeing everyone in Virginia Beach. I genuinely want to convey my sincerest gratitude and appreciation for all the hard work, support, and patience so many of you have granted me this past year. While I am sad to see my time in this honored position come to a close in a few weeks, I am excited for the years to come.

I look forward to being challenged and motivated by this association and following the lead of the many who continue to work hard behind the scenes without recognition or title. Remember Helen Keller's wise words: "Alone, we can do so little; together, we can do so much."

All the best,
MEGHAN KULINSKI, 2022-2023 President

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BOBTAIL RODEO

The VAPGA Bobtail Rodeo was held at the Fredericksburg Fairgrounds on Wednesday, May 17th and the weather was fantastic!

There were 12 Drivers who participated from **Anderson Propane Services, Amerigas, Blossman Gas, Elite Power and Energy Corporation, EverGro, and Rockingham Petroleum Cooperative.**

In addition, there were 21 volunteers from **Anderson Propane Services, Amerigas, Bergquist, Inc, Blossman Gas, Elite Power and Energy Corporation, EverGro, Ferrellgas, Gas Equipment Company, HD Supply, Hiltz Propane Systems, Nationwide Testing Association, Propane Training Services, Sharp Energy, Tarantin Industries, and Woodgate Petroleum.** The volunteers assisted with classroom set-up, road course set-up, scoring, and break-down.

The Rodeo Format consisted of the following:

- Classroom Instruction with Written Test, graded and scored
- Meter Creep Test with Field Truck Instruction
- Pre-Trip Truck Inspection, graded and scored
- Road Course with 6 Obstacles, graded and scored

Awards were presented to First, Second, and Third Place and give-a-ways were given to all drivers.

Awards were presented to:

First: **William Slaughter** of Blossman Gas in Gordonsville, VA

Second: **Phillip Gouldman** of Anderson Propane Services in Fredericksburg, VA

Third: **Eric Broyles** of EverGro in Orange, VA

Special Recognition To:

Dennis Cruise of Propane Training Service for the classroom training, testing, and field meter creep test instruction.

Val Conner of Nationwide Testing Association for truck pre-trip inspections and scoring.

Marty Braithwaite of Woodgate Petroleum for organizing the road course and bringing the obstacle equipment.

Nicole Sullivan of Anderson Propane Service for organizing the outstanding BBQ lunch that was enjoyed by all.

The main reason this event was a success was because of the VAPGA members that participated and assisted. Thank you again to all that were involved with the success of the VAPGA Bobtail Rodeo.

Lrent Johnson, VAPGA Safety & Education Chair

Make a PAC Donation Today!



The mission of VAPGA's PAC is to distribute contributions to candidates for the state legislature who, by their acts, demonstrate support of the propane industry and the private enterprise system. Your donations help VAPGA gain visibility and leverage access to promote our industry. Now more than ever, we need your support to combat the electrification and fuel ban efforts that threaten our industry. Please consider making a donation to the PAC today.

If you'd like to make an investment in the future of Virginia's propane industry, contact **Zach Eisenman**, Executive Director, or **John Phillips**, VPAC Committee Chair.

In addition to PAC donations, please let us know if you would be interested in hosting and/or meeting with a legislator this fall.

Thank You for Your Generous PAC Donations

These donations were collected at the Spring Meeting in March.

AmeriGas – Cynthia Hamlet \$100

Bergquist – Trent Johnson \$250

Elite Power & Energy Corp. – Kelly Tidwell \$1,000

Hiltz Propane Systems – Todd Haberstroh \$500

Marshall Excelsior – Kenneth Dubay \$500

NGL Supply Terminals – Thomas Krupa \$500

Rockingham Petroleum Cooperative –
Josh Stephens \$1,000

Valley Energy Company – Meghan Kulinski \$500

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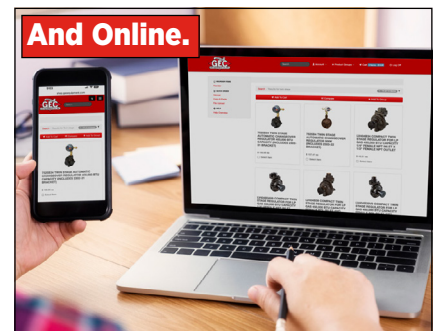
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Steve Barton

Gas Equipment Co. TV - www.youtube.com/GasEquipmentTV

We're on This Clean Fuel Bus Journey Together

We can all agree that our children deserve clean air on the ride to school. That's one of the main reasons we do what we do at ROUSH CleanTech.

Every leader I know in the clean energy movement wants what's best for students, but here's where organizations like World Resources Institute continue to get it wrong: WRI claims that electric school buses are the only option to achieve our shared goal of clean rides to school for children.

It's simply unfair and unsustainable to force school districts to choose only one path to clean air.

It's clear WRI has high standards for our children, and so does ROUSH CleanTech. That's why we're constantly innovating to build cleaner engines at a price point districts can afford so that taxpayer money can stay where it belongs: in the classroom.

At ROUSH CleanTech, we're looking at the big picture. Let me go upstream a bit to show all of the factors that impact schools and their students, including budget considerations (which cannot be overstated), current availability and how the energy is being produced. Here are three simple truths:

Today's Propane Technology is Affordable and Sustainable

In their messaging, WRI does not address two huge factors that school districts must consider: financial viability and sustainability. Not every school district can afford an electric fleet. Both upfront and ongoing costs put EVs out of reach for a majority of districts, even with funding incentives. Technology for commercial EVs has come a long way, but there's still more ground to cover. Consider the following:

Propane buses cost one-third the price of EVs. Right now, our goal should be to get as many diesel buses off the roads as quickly as possible. With the current price point of EVs, we won't get very far.

EVs don't operate well in cold weather. Propane bus operators love that their vehicles perform well in sub-zero cold weather, with no cold-start issues.

EVs do not have the range that everyone needs. Propane buses can travel 400 miles on a single fueling.

Infrastructure requirements for EVs are costly and inflexible. Propane infrastructure offers the most flexibility of any clean alternative fuel, and it can cost as low as \$0 with a fuel contract. School districts will pay up to \$480,000 for EV infrastructure installation.



Cleaner Buses are Ready Now

Propane buses are ready today. It's common knowledge that EVs still have challenges to overcome before being widely available and sustainable in every market.

WRI rightly has a grand vision for our future. At ROUSH CleanTech, our sights have been set high, too. That's why in my reflection on the most recent round of Clean School Bus awards, I shared my disappointment about how the \$1 billion that was spent on 2,350 electric school buses will reduce nitrogen oxide emissions by just 665 metric tons per year and reduce carbon dioxide emissions by only 36,870 metric tons per year, considering the average output of the U.S. electrical grid. By comparison, that \$1 billion could have gone toward replacing 29,000 diesel buses with clean propane buses. Those 29,000 propane buses would have not only saved taxpayers money over the lifecycle of the bus, but would have also reduced NOx emissions by 7,846 metric tons per year and reduced carbon dioxide emissions by a whopping 155,472 metric tons per year.

Electric is a great option, but not the only option. As any educator or parent can attest: one size rarely ever fits all. Right now EVs don't make sense for every school district. Propane is readily available today and makes a lot of sense for many fleets. We want everyone to have access to clean alternatives — today and in the future.

Propane Emissions are Near-Zero

There is no such thing as a "zero-emissions" vehicle. In most of the United States, propane produces fewer emissions than electric vehicles when all factors are considered, such as components needed for batteries and the current source of U.S. electricity. Electric vehicles require energy-heavy processes to develop lithium-ion batteries; will use millions

continued on page 8 >

> **Clean Fuel**, continued from page 7

of tons of oil and coal in mining to fabricate materials; and, place a heavy burden on the electrical grid, which is mostly powered by coal, natural gas and nuclear energy.

Today's propane technology is so advanced that emissions are near-zero. A ROUSH CleanTech propane engine is 90% cleaner than the strictest EPA standard and 66% more effective at reducing nitrogen oxides compared to EVs. And, propane buses don't have the cost and complications that diesel buses have to achieve the same results.

Although EVs don't produce direct vehicle emissions, they do produce lifecycle emissions related to fuel production, processing, distribution, disposal and usage. According to the U.S. Energy Information Administration, 63% of electricity generation comes from fossil fuels. At least 100 pounds of materials are mined, moved and processed for every pound of battery fabricated for electric vehicles. The manufacturing, transportation and recharging of batteries for EVs — combined with the losses in transmission and

distribution of electricity — still have a significant impact on the environment.

And, renewable propane is on the horizon and soon will be widely available. Renewable propane has the same chemical structure as traditional propane, but comes from non-fossil fuel sources like plants, cooking oil and feedstock. At the point of combustion, renewable propane is carbon neutral, meaning no new carbon is added to the atmosphere.

Propane is an ideal option, especially for the thousands of districts that will not receive grant funding from the Clean School Bus program and cannot afford EVs on their own. Propane offers a readily available, economical and uncomplicated solution to eliminate emissions. It doesn't put the burden back on schools and taxpayers — and ultimately, students.

We are on this journey together. Let's work together to achieve it.



Todd Mouw is executive vice president of sales and marketing of ROUSH CleanTech, an industry leader of advanced clean vehicle technology. Mouw has more than two decades of experience in the automotive and high-tech industries. As former president of the NTEA Green Truck Association, Mouw helped set standards in the green trucking industry. To learn more, visit ROUSHcleantech.com.

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VAPGA Advocates on the Hill

Volunteer leaders from across the Commonwealth made the trek up to Washington, DC to participate in NPGA's annual Propane Days, and meet with elected officials to advocate for our industry.

VAPGA members met with 6 of the Commonwealth's 11 elected House members. During these meetings, VAPGA advocated for the importance of energy diversity, consumer access and choice to gas appliances, as well as the benefits and economic impact that propane and our member companies have on Virginia's economy.

A huge THANK YOU to all of the members who participated in these vital legislative meetings:

Elizabeth McCormick (Phillips Energy)

John Phillips (Phillips Energy)

Jamie Devens (Superior Plus Propane)

Tom Krupa (NGL Supply Co.)

Brian Atwood (Rutherford Equipment)

Nicole Sullivan (Anderson Propane)

Tim Carlson (Centennial Energy)



Last Call for Silent Auction Donations

The Young Gassers are planning to host a silent auction to benefit the YG Scholarship Fund during the 2023 VAPGA Summer Meeting in July. If you are interested in donating an item, please reach out to YG Chair – [Jamison Walker](#). We encourage you to be creative with your donation ideas, and feel free to reach out to Jamison if you have any questions.

Some examples of items can be:

- propane related items or services donated from your company
- coolers
- hunting/fishing gear
- golf items
- a certificate to your local club
- sports tickets (VT, UVA, Commanders, etc.)

We hope you will consider donating to YG and help us grow the Scholarship Fund!

VAPGA 2023 Training Calendar

CHARLOTTESVILLE—Holiday Inn, 1901 Emmet Street		
July 11–12	DOT Hazardous Materials Training	* FULL*
KILMARNOCK— Kilmarnock Volunteer Fire Department, 71 School Street		
July 14	DOT Hazardous Materials Training	
ROANOKE— Valley Court, 3601 Thirlane Road, NW, Suite 2		
July 24–26	CETP 4.2 Placing Vapor Distribution Systems / Appliances into Operation	\$ 75.00
July 27	Gasfitter Continuing Education	\$ 50.00
KILMARNOCK— Kilmarnock Volunteer Fire Department, 71 School Street		
August 1–2	CETP 1.0 Basic Principles and Practices	\$ 75.00
August 2–3	CETP 2.2 Bobtail Delivery Operations	\$ 75.00
RICHMOND—R E Michel, 2400 Magnolia Road		
August 15–17	CETP 4.2 Placing Vapor Distribution Systems / Appliances into Operation	\$ 75.00
FRANKLIN—Main Event 110 N Main Street		
August 22–23	CETP 1.0 Basic Principles and Practices	\$ 75.00
August 23–24	CETP 2.2 Bobtail Delivery Operations	\$ 75.00

Training Class Descriptions

Class	Description	Date	Location
1.0–Basic Principles & Practices of Propane	BP&P is the prerequisite for all certifications in the CETP Certification Program, except 2.3 Operating a Transport to Deliver Propane. BP&P includes modules covering the physical properties and combustion characteristics of propane, identifying the basic parts of tanks, cylinders and bulk storage installations, maintaining a safe working environment, identifying commonly used hand tools and supplies and serving the customer.	August 1–2 August 22–23	Kilmarnock Franklin
2.2–Bobtail Delivery Operations	This course provides information for drivers who operate commercial motor vehicles to deliver propane. It provides information, practices, and procedures that support many general delivery tasks. This course is primarily designed to train employees who operate a bobtail, the most common vehicle used for transporting and delivering propane to individual customers.	August 2–3 August 23–24	Kilmarnock Franklin
4.2–Placing Vapor Distribution Systems and Appliances into Operation	Covers identifying different vapor distribution system and appliance checks and tests; explains the general procedure for placing a vapor distribution system into operation; identify how to validate container, pipe and tubing, regulator, and vapor meter installations; understanding the importance of proper venting, combustion air, and purging; Identify appliance controls and safety devices and their purpose; explains the basic characteristics of burning propane to include the components of a burner, air adjustments, and flame abnormalities; the importance of communicating customer safety information.	July 24–26 August 15–17	Roanoke Richmond
DOT Hazardous Materials Instructor Training	DOT Hazardous Materials Instructor Training facilitates the training of Hazmat instructors who then may provide training in Hazardous Materials Regulations for Hazmat Employees. HazMat Employees are required to receive training as prescribed in Title 49 CFR within 90 days of employment and every three years thereafter. This program is designed to assist with fulfilling those requirements.	July 11–12 July 14	Charlottesville Kilmarnock
Gasfitter Continuing Education	Continuing Education for gas fitters, liquefied petroleum gas fitters, and natural gas fitters. Covers the International Fuel Gas Code as required by 18 VAC 50-30-120 (C) for renewal of gasfitter tradesman license.	July 27	Roanoke

NPGA Elects Jeff Stewart as Board Chairman

The right person at the right time.

That's the label propane industry leaders are giving to Jeff Stewart as he takes over as chair of the National Propane Gas Association's (NPGA) board of directors.

"It's certainly a tremendous compliment that I will attempt to live up to," says the third-generation owner of Blue Star Gas, who replaces Michelle Bimson Maggi of AmeriGas.

A California native whose business has expanded to five western states, Stewart has experienced the electrification movement firsthand. In the process, he has developed a deep knowledge of the strict regulatory environment in which the propane industry finds itself. He's also been among the industry's most outspoken leaders – and active volunteers – in responding to the challenges.

Stewart helped guide the Propane Education & Research Council's Energy for Everyone campaign development, has negotiated with the California Air Resources Board on propane's treatment in the state's low carbon fuel standard and has provided technical input around renewable propane. Blue Star Gas has sold renewable propane since 2017, now offering it in California, Oregon and Washington.

After his swearing-in during NPGA's mid-year board meeting in Washington, D.C., Stewart, a former chair of the Western Propane Gas Association and longtime member of the Pacific Propane Gas Association (PPGA), spoke about "the reality that we find ourselves in today and the bright future of our industry."

The industry must respond aggressively, he says, "to position propane the best we are able, through legislative and regulatory engagement, and also something relatively new to us – aggressive, legal action."

Earlier this year, Blue Star Gas and the PPGA were part of a coalition of trade associations, union representatives, businesses and homeowners banding together in a lawsuit challenging the Washington State Building Code Council's new codes restricting the use of propane and natural gas in new residential and commercial construction. Now NPGA is considering the same tactics to preserve energy choice.

Stewart recognizes how the propane business differs across the country. But it's during his travels to state and regional association meetings in the coming months when he plans to explain how the industry must unify in the face of electrification.

He plans to frame the discussion, so industry members gain a better understanding of the regulatory environment that's impacting propane businesses.

Jeff is scheduled to attend and speak at our 2023 Summer Meeting in Virginia Beach!



Jeff Stewart of Blue Star Gas makes his first remarks as chairman of the National Propane Gas Association. (Photo: LP Gas staff)

"It is an important topic that is relevant for our entire membership regardless of which state one is in," he says. "The reality is this is the environment we are moving within."

He also plans to frame the discussion around change, wanting propane marketers to reexamine their business models and adjust them in ways that contribute to a more balanced energy-choice reality – after a societal recognition that full electrification is unachievable, he says.

"We must rethink how propane is utilized and how we market our products of the future," says Stewart, also referencing a need to train the industry on power generators, CHP systems, autogas fleet opportunities and appliance sales strategies.

"Simply, we must sell products that use propane," he says. "While that sounds very basic and obvious, many of our members do not do that."

Stewart wants these discussions to take place throughout the industry – "among the leadership in boardrooms of our large members and around the kitchen table of our small members," during employee training sessions and in company breakrooms.

He plans to initiate them over the next year.

"We must all, big or small, have a plan of how each company will move forward in advance to meet the future energy needs of this country," he says.

In addition to Stewart, NPGA elected Tom Van Buren of Meritum Energy Holdings as chair-elect, Michael Hopsicker of Ray Murray Inc. as vice chair and DD Alexander of Global Gas as treasurer.

2022–23 Winter Propane Consumption Lowest Since at Least 2010

Many propane industry members described the 2022-23 winter as mild. Now the U.S. Energy Information Administration (EIA) has the data to prove it.

EIA estimates that U.S. propane consumption averaged 0.986 million barrels per day (bpd) during this past winter heating season, the least for a winter heating season on record, starting in 2010. Reduced average winter U.S. propane consumption was influenced by less consumption during the coldest winter months of December, January and February, according to EIA.

The lower propane consumption is primarily the result of warmer-than-normal temperatures during the winter, as mild temperatures reduced consumption in the U.S. residential and commercial sectors.

The lower propane demand last winter also reduced U.S. propane prices compared with the previous winter. Wholesale propane prices at the U.S. benchmark location of Mont Belvieu, Texas, averaged 81 cents a gallon during

the 2022-23 winter heating season, compared with an average of \$1.28 a gallon during the previous winter.

Propane inventories reflect supply and demand balances as well as prices. For the week ending Oct. 7, 2022, the first week of the 2022-23 winter heating season, EIA reported U.S. propane inventories at 85.5 million barrels, 13.2 million barrels more than the same week in the previous winter. At the end of the winter heating season, for the week ending March 31, 2023, propane inventories were at 55.7 million barrels, 22.0 million barrels more than at the end of the previous winter heating season. U.S. propane inventories continued to grow during April, totaling 58.3 million barrels as of April 28.

Lower demand and prices for propane in the U.S. last winter caused U.S. propane prices to fall below benchmark hubs in northwest Europe and east Asia. The price difference supported the most U.S. propane exports on record during a winter heating season.



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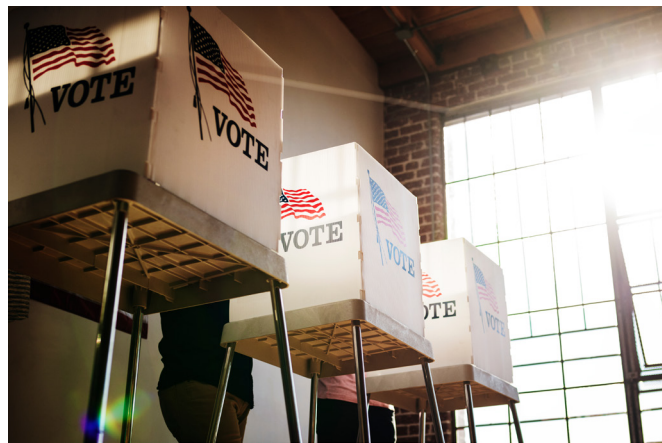


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General Assembly Primary Election Results

"New boundaries due to redistricting has led to some key primary races ahead of the general election in November. With all 40 seats of the Senate and all 100 in the House up for grabs in November, there is a lot at stake as the voters will be reshaping Virginia's legislature." Click [HERE](#) to see the primary results from June 20th.



Tell Us Your Story!

Do you have any company news to share? Big anniversaries? Success stories? Philanthropic events? We'd like to know! Please send your news to **Zach Eisenman**, Executive Director, at zach@eameetings.com. Your news may be published in a future newsletter.

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JOHN ARMENTANO
914.420.2933
JA@BPEAKR.COM

Feature Your Company in DegreeDays

We are still accepting advertising for the 2023 issues of *Degree Days*, the official publication of the Virginia Propane Gas Association. *Degree Days* will be published bi-monthly, continuing in June, and advertising can be purchased on a per-issue basis. With a reach of approximately 500 members and industry contacts, *Degree Days* is the best way to promote your products or services to Virginia's propane community.

Click [here](#) to access the **2023 Newsletter Advertising Contract**. It is also included in this newsletter on the last page. Complete the form and send it to the address provided. Contact [Lorraine Meade](#) for ad information or [Tami Rawlette](#) for payment information.

2023 Rebates



We are again offering \$300 Safe Appliance Rebates for 2023! **New for 2023, 7kW-50kW residential generators will be included in the safe appliance rebate program!** There are 250 safe appliance rebates, and they will be available all year until they are gone. See below for program guidelines and a copy of the 2023 application.

[\\$300 Safe Appliance Rebates Guidelines](#)
[\\$300 Safe Appliance Rebates Application](#)

36 remaining

[Vehicle Autogas Rebates](#)

0 remaining

VPREF is considering adding additional auto-gas rebates, which will be discussed at the Summer Board Meeting in July.

We are still awaiting final approval and disbursement of funds from PERC for our "Duty To Warn" program. We will notify the membership as soon as the funds are received and that launches. Each marketer will be able to apply for \$500 to help offset the cost of their Duty To Warn initiatives.

Email [Tami Rawlette](#) or call **804.241.2232** for additional information or to request an application and pre-approval numbers.

2022-2023 VAPGA Leadership

OFFICERS

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Meghan Kulinski, *Valley Energy*

PRESIDENT-ELECT

Tony Hogue, *Anderson Propane*

TREASURER

Taylor Sutton, *Tiger Fuel*

SECRETARY

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House Votes on Two Consumer Choice Bills

Last week, the House of Representatives voted on two bills that would protect consumer choice for gas stoves. On Tuesday, Congressman Armstrong's (R-ND) [Gas Stove Protection and Freedom Act](#) (H.R. 1615) passed, with a bipartisan vote, 248-180, including yea votes from 29 Democrats, that, if signed into law, would prohibit the Consumer Product Safety Commission from regulating gas stoves as a banned hazardous product. On Wednesday, Congresswoman Lesko (R-AZ) led the second bill, the [Save Our Gas Stoves Act](#) (H.R. 1640), which would limit the Department of Energy's (DOE) ability to finalize their February 2023 supplemental notice of proposed rulemaking related to gas stoves as well as limit DOE's ability to introduce similar regulations. The National Propane Gas Association worked closely with Congresswoman Lesko and proudly endorsed H.R. 1640. In fact, Congresswoman Lesko mentioned NPGA on the House floor when she introduced this bill. The Save Our Gas Stoves Act passed the House with a bipartisan vote of 249-181, again, with 29 Democrat yea votes.

Next, these pieces of legislation will head to the Democratic-controlled Senate for consideration, where they will face an uncertain future.

Click [HERE](#) to view NPGA's letter of support Save Our Gas Stoves Act.

Get the Most from your NPGA Membership!

NPGA offers members an array of discounted business services through our affinity partnership programs. Our members receive discounts or exclusive services on uniforms, insurance, office supplies, tires, and much more. In addition, we continuously seek out different programs to provide new benefits.

Our current partners:

A.R.M. Solutions – Debt Collection & A/R Services

Cintas – Uniforms & Facilities Supplies

Colonial Life – Supplemental Insurance

Crum & Forster – Insurance Solutions

Goodyear – Tire Purchasing Program

HR Associates – Human Resources Support

P3 Propane Safety – Compliance System & Duty to Warn

Propane Marketplace – Online Supplier Directory

Qualpay – Cloud-based Payments Platform

Staples Business Advantage Premium – Office Supplies & More

See the program overview or log in to the [Member Dashboard](#) for all the details and contacts. Contact Christine Hutcherson with questions.

Safety Month Tips from PERC

June is National Safety Month, and includes National Forklift Safety Day. During this month, manufacturing, warehousing, logistics, and other industries that rely on forklifts are encouraged to review their forklift training and safety guidelines throughout their entire organization. It is also the perfect time for you to review propane safety tips from PERC with your forklift customers.



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Virginia Propane Gas Association

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It is published bi-monthly in a digital format and has a circulation of approximately 500 members and industry contacts.

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